

~~SECRET, NOT FOR~~
Case Number: S200200010

RELEASED IN PART
B1, 1.5(D)

PAGE 01 LIMA 10895 230045Z
ACTION SS-00

INFO LOG-00 OASY-00 ADS-00 /000W
-----892A04 230045Z /38

O 230044Z DEC 96
FM AMEMBASSY LIMA
TO SECSTATE WASHDC IMMEDIATE 4997
INFO USCINCSO QUARRY HEIGHTS PM
AMEMBASSY TOKYO

~~SECRET~~ LIMA 010895

DECAPTIONED

EXTEND CLASSIFICATION

E.O. 12958: DECL: 12/22/01
TAGS: PREL PTER PE
SUBJECT: PUSHING PERU TOWARD MEANINGFUL NEGOTIATIONS TO RESOLVE
THE HOSTAGE CRISIS

REF: JETT/DAVIDOW TELCON 12/22/96

1. CLASSIFIED ~~SECRET~~ BY AMBASSADOR DENNIS JETT FOR REASON: 1.5
(D).

2. BASED ON VARIOUS OUTSIDE CONTACTS AND INTERNAL CONVERSATIONS
WITH OUR TDY HOSTAGE NEGOTIATIONS EXPERTS, IT HAS BECOME CLEAR
THAT:

~~SECRET, NOT FOR~~
PAGE 02 LIMA 10895 230045Z

-- THE GOP IS USING THE ICRC REPS AS THE ONLY CHANNEL OF
COMMUNICATIONS AND IS TURNING OFF ALL OTHER EFFORTS;

-- THE ICRC REP IS WILLING TO DELIVER THE MAIL, BUT REFUSES TO
ACCEPT THE ROLE OF NEGOTIATOR SINCE IT WOULD THREATEN THE
TRADITIONAL NEUTRALITY OF THE RED CROSS;

-- THE MRTA TERRORISTS WANT A SERIOUS DIALOGUE AND THE RESPECT OF
THE GOP, BUT ARE GETTING NEITHER;

-- AS THE TERRORISTS' FRUSTRATIONS GROW, THEY WILL END THEIR

~~SECRET, NOT FOR~~

UNITED STATES DEPARTMENT OF STATE
REVIEW AUTHORITY: WILLIAM E. LANDFAIR
DATE/CASE ID: 13 AUG 2002 S200200010
CLASSIFICATION: SECRET REASON: 25X1

[REDACTED]

Case Number: S200200010

HERETOFORE UNPRODUCTIVE GESTURES OF GOOD WILL, AND THEY WILL COME TO VIEW VIOLENCE AGAINST THE HOSTAGES AS THEIR ONLY ALTERNATIVE; AND

-- MEANINGFUL NEGOTIATIONS WON'T GET UNDERWAY UNLESS THE GOP IS ENCOURAGED TO MODIFY ITS TACTICS AND TO SELECT A THIRD PARTY THAT IS WILLING AND ABLE TO ACTIVELY PLAY THE ROLE OF NEGOTIATOR IN ORDER TO PROMOTE A MORE SERIOUS AND INTENSIVE DIALOGUE BETWEEN THE TWO SIDES. THIS PERSON WILL HAVE TO CONSTRUCT SOME MIDDLE GROUND IN ORDER TO HELP THE PARTIES FIND A PEACEFUL SOLUTION TO THE CRISIS.

3. BASED ON THIS ASSESSMENT AND REFTELCON, WE ARE TAKING THE FOLLOWING STEPS TO ENCOURAGE THE GOP TO APPOINT A THIRD PARTY NEGOTIATOR WHO CAN INITIATE A MORE SERIOUS DIALOGUE BETWEEN THE GOP AND THE MRTA:

-- WE HAVE PREPARED TWO ADDITIONAL NON-PAPERS THAT DESCRIBE THE NEED FOR THIS STEP AND ANALYZE THE MINDSET OF THE MRTA;

[REDACTED]

PAGE 03 LIMA 10895 230045Z

-- WE CONTACTED MFA CHIEF OF STAFF DE ZELA WHO AGREED THAT NO SERIOUS NEGOTIATIONS WERE UNDERWAY, ACCEPTED THE MAIN POINTS OF OUR ANALYSIS, ASKED FOR A COPY OF THE NON-PAPERS, AND AGREED TO SET UP AN APPOINTMENT FOR THE AMBASSADOR TO EXPLAIN THEM TO EDUCATION MINISTER PALERMO, THE GOP'S POINT MAN FOR THE CRISIS. (DE ZELA SUBSEQUENTLY CALLED BACK AND SAID THE MINISTER HAD AGREED IN PRINCIPLE TO A MEETING AND THAT HE WOULD GET BACK TO US WITH A TIME.)

-- THE AMBASSADOR SUGGESTED TO JAPANESE AMBASSADOR TERADA THAT THE GOJ ALSO URGE THE GOP TO ADOPT THIS COURSE OF ACTION (TERADA SEEMED TO AGREE BUT SAID HE WOULD CHECK WITH TOKYO).

[REDACTED]

-- A/S DAVIDOW WILL MAKE THE SAME PITCH TO PERUVIAN AMBASSADOR LUNA IN WASHINGTON.

4. APPROPRIATE U.S. PUBLIC STATEMENTS WOULD ALSO BE HELPFUL IN THIS EFFORT. IT COULD BE EXPLAINED THAT OUR POLICY OF "NO CONCESSIONS, NO RANSOM" DOES NOT PRECLUDE DIALOGUE. IT COULD BE

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Page: 3

Case Number: S200200010

POINTED OUT THAT IN FACT SERIOUS DIALOGUE IS THE OPTION THAT IS
MOST LIKELY TO PROMOTE THE PEACEFUL RESOLUTION OF THIS PROBLEM THAT
WE ALL SEEK.
JETT

[REDACTED]

<< END OF DOCUMENT >>

[REDACTED]

Page: 3

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[REDACTED]