



Case Number: S200200010

PTQ4551

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MCO-01 ADS-00 M-00 NEA-01 NRCE-00 NSAE-00 O OIC-02 OIS-01 PA-00 PM-00 PRS-00 P-00 S	A-00 DOEE-00 OIGO-01 L-02 OCS-03 SSO-00 DSCC-00
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------898572 232139Z /38 O 232137Z DEC 96 FM AMEMBASSY LIMA TO JCS WASHINGTON DC IMMEDIATE DEAHQS WASHDC IMMEDIATE CIA WASHINGTON DC IMMEDIATE DOJ WASHDC IMMEDIATE FBI WASHINGTON DC IMMEDIATE DIA WASHDC IMMEDIATE SECSTATE WASHDC IMMEDIATE 5006 COMJSOC FT BRAGG NC PRIORITY AMEMBASSY VIENNA PRIORITY AMEMBASSY BUCHAREST PRIORITY AMEMBASSY LONDON PRIORITY AMEMBASSY CAIRO PRIORITY AMEMBASSY PARIS PRIORITY AMEMBASSY TOKYO PRIORITY AMEMBASSY BONN PRIORITY AMEMBASSY MADRID PRIORITY

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AMEMBASSY WARSAW PRIORITY AMEMBASSY ATHENS PRIORITY AMEMBASSY SOFIA PRIORITY AMEMBASSY SEOUL PRIORITY AMEMBASSY OTTAWA PRIORITY

AMEMBASSY BRUSSELS PRIORITY

USMISSION GENEVA WHITE HOUSE WASHDC

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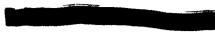
UNITED STATES DEPARTMENT OF STATE REVIEW AUTHORITY: WILLIAM E. LANDFAIR DATE/CASE ID: 13 AUG 2002 S200200010

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USCINCSO QUARRY HEIGHTS PM//J3/J5/IMMEDIATE



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TERREP

DEPT PLEASE PASS TO ALL AMERICAN REPUBLIC POSTS JUSTICE FOR TVCS -- J LANCASTER SOUTHCOM ALSO FOR POLAD MONTEVIDEO PASS TO LEGAT

E.O. 12958: DECL: 12/23/01

TAGS: PTER, ASEC, PGOV, PE

SUBJECT: MRTA CONSOLIDATES ITS BARGAINING POSITION

REF: LIMA 10886

1. CLASSIFIED BY DENNIS JETT, AMBASSADOR, EMBASSY LIMA, REASON: 1.5 (D).

2. SUMMARY: MRTA'S DECEMBER 22 RELEASE OF 225 (AND 7 AMCIT) HOSTAGES DOES NOT FUNDAMENTALLY CHANGE MRTA'S STANDOFF WITH THE PERUVIAN GOVERNMENT. BY RETAINING SOME 140 PERUVIAN OFFICIALS,



PAGE 03 LIMA 10928 01 OF 03 232139Z SOME ASIAN AND LATIN AMERICAN DIPLOMATS, AND SOME JAPANESE BUSINESSMEN, MRTA REDUCED ITS HOSTAGES TO A MORE MANAGEABLE NUMBER AND RETAINED THE PERSONS MOST VALUABLE TO ITS NEGOTIATIONS WITH THE GOP. AT THIS POINT, WE BELIEVE MRTA IS UNLIKELY TO MAKE FURTHER RELEASES UNTIL THE GOP ADDRESSES ITS EMOTIONAL AND/OR SUBSTANTIVE DEMANDS. BASED ON THE AMBASSADOR'S CONVERSATION WITH PRESIDENT FUJIMORI AS THEY WAITED TO GREET THE RELEASED HOSTAGES, THIS IS SOMETHING FUJIMORI SEEMS LESS, NOT MORE, INCLINED TO CONCEDE.

MRTA MAKES UNILATERAL CONCESSIONS ...

MRTA RELEASED 225 HOSTAGES DURING THE NIGHT OF DECEMBER 22, INCLUDING THE SEVEN AMERICANS AND AN AID FSN. WE KNOW OF NO AMERICANS CURRENTLY BEING HELD. ONE OF THE PERUVIAN DIPLOMATS WHO IS STILL A HOSTAGE IS MARRIED TO AN AMCIT. WE DO NOT BELIEVE MRTA GAINED ANYTHING CONCRETE IN RETURN, EXCEPT THE CHANCE

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TO ISSUE ANOTHER COMMUNIQUE TO THE PRESS, THIS TIME THROUGH FORMER LABOR MINISTER SANDRO FUENTES ACURIO. MRTA LEADER NESTOR CERPA CARTOLINI WAS PROBABLY MOTIVATED TO DO SO BY A NUMBER OF FACTORS:

--- TO ESTABLISH GOOD WILL AND TRUST TO ENTICE THE GOP TO ENTER INTO SUBSTANTIVE NEGOTIATIONS;

--- TO COMMUNICATE ITS WILLINGNESS TO NEGOTIATE AND TO PORTRAY ITSELF AS REASONABLE TO THE PERUVIAN PUBLIC;

--- TO CONCENTRATE ON HOLDING PERSONS WITH GREATER STRATEGIC WEIGHT AND FEWER LIABILITIES IN NEGOTIATIONS WITH THE GOP;



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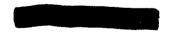
--- TO REDUCE THE NUMBER OF HOSTAGES TO A NUMBER EASIER TO MANAGE BUT STILL BIG ENOUGH TO GENERATE INTERNATIONAL ATTENTION.

... BUT WILL LIKELY DIG IN

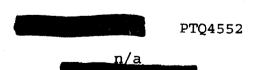
WE BELIEVE MRTA IS UNLIKELY NOW TO RELEASE MANY MORE, IF ANY, HOSTAGES UNTIL THE GOP ENTERS INTO SERIOUS NEGOTIATIONS WITH THE MRTA CAPTORS. IN ITS DECEMBER 22 COMMUNIQUE, MRTA STILL PRESSED ITS UNREALISTIC DEMAND THAT THE GOP RELEASE IMPRISONED MRTA MEMBERS AND A VAGUE PROPOSAL FOR "A DIALOGUE IN SEARCH OF COMMON GROUND ON WHICH TO BUILD A PEACE PROCESS WITH SOCIAL JUSTICE." AT THE SAME TIME, THE MRTA CAPTORS ARE UPSET THAT THE GOP IS NOT TREATING THEM WITH THE RESPECT THEY DESIRE. IN THE SAME COMMUNIQUE, CERPA COMPLAINED THAT PRESIDENT FUJIMORI "CHOSE TO BE CONFRONTATIONAL" IN HIS DECEMBER 21 TELEVISION ADDRESS TO THE NATION.

5. EVEN AFTER RELEASING 225 HOSTAGES, MRTA HAS 140 HIGH-VALUE CAPTIVES FOR NEGOTIATIONS WITH THE GOP. MRTA STILL HOLDS THE

NOTE: NOT PASSED TO ABOVE ADDRESSEE(S)



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ACTION SCT-00

INFO LOG-00 ACDA-05 ACDE-00 AID-00 AMAD-01 ARA-01 A - 00CA-02 CCO-00 CG-00 COME-00 CTME-00 OASY-00 DOEE-00 DOTE-00 SRPP-00 DS-00 EAP-01 EB-00 EUR-01 OIGO-01 FAAE-00 IMMC-01 TEDE-00 INR-00 INSE-00 IO-00 L-02 MCO-01 ADS-00 M - 0.0NEA-01 NRCE-00 NSAE-00 OCS-03 OIC-02 OIS-01 PA-00 PM-00 PRS-00 P-00 SSO-00 SS-00 TRSE-00 USIE-00 USSS-00 ASDS-01 PMB-00 DSCC-00 DRL-09 G-00 /033W

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FM AMEMBASSY LIMA

TO JCS WASHINGTON DC IMMEDIATE

DEAHQS WASHDC IMMEDIATE

CIA WASHINGTON DC IMMEDIATE

DOJ WASHDC IMMEDIATE

FBI WASHINGTON DC IMMEDIATE

DIA WASHDC IMMEDIATE

SECSTATE WASHDC IMMEDIATE 5007

COMJSOC FT BRAGG NC PRIORITY

AMEMBASSY VIENNA PRIORITY

AMEMBASSY BUCHAREST PRIORITY

AMEMBASSY LONDON PRIORITY

AMEMBASSY CAIRO PRIORITY

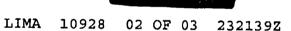
AMEMBASSY PARIS PRIORITY

AMEMBASSY TOKYO PRIORITY

AMEMBASSY BONN PRIORITY

AMEMBASSY MADRID PRIORITY

AMEMBASSY BRUSSELS PRIORITY



AMEMBASSY WARSAW PRIORITY

AMEMBASSY ATHENS PRIORITY

AMEMBASSY SOFIA PRIORITY

AMEMBASSY SEOUL PRIORITY

AMEMBASSY OTTAWA PRIORITY

USMISSION GENEVA

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WHITE HOUSE WASHDC

USCINCSO QUARRY HEIGHTS PM//J3/J5/IMMEDIATE

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E.O. 12958: DECL: 12/23/01

TAGS: PTER, ASEC, PGOV, PE

SUBJECT: MRTA CONSOLIDATES ITS BARGAINING POSITION

FOREIGN MINISTER, PRESIDENT FUJIMORI'S YOUNGER BROTHER, THE PRESIDENT OF THE SUPREME COURT, THE PERUVIAN POLICE'S COUNTERTERORISM CHIEF, AND FIVE CONGRESSMEN, AMONG MANY OTHER SENIOR GOP OFFICIALS. BY HOLDING ONTO THE JAPANESE AMBASSADOR AND SEVERAL OTHER JAPANESE DIPLOMATS, MRTA IS PROBABLY CALCULATING THAT THE GOJ WILL MODERATE THE GOP'S RESPONSE TO THE HOSTAGE CRISIS. BY RETAINING A NUMBER OF JAPANESE BUSINESSMEN, MRTA MAY BE PREPARING A FALLBACK POSITION OF A RANSOM PAYMENT FROM DEEP POCKETS.

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THE MRTA DID SAY IN ITS DECEMBER 22 COMMUNIQUE THAT IN KEEPING LATIN AMERICAN AND ASIAN DIPLOMATS, IT WOULD EVALUATE THEIR POSSIBLE RELEASE. WE EXPECT THE MRTA TERRORISTS WILL WANT TO HOLD ON TO THE AMBASSADORS FROM BOLIVIA AND URUGUAY, TWO COUNTRIES WITH MRTA PRISONERS. MRTA, WHICH HAS LONGSTANDING LINKS TO INSURGENT GROUPS IN CENTRAL AMERICA, MAY BE HOLDING ON TO THE AMBASSADORS FROM GUATEMALA AND HONDURAS AS A GESTURE TO ITS INTERNATIONAL SUPPORTERS. MRTA PROBABLY SEES LESS VALUE IN THE AMBASSADORS FROM MALAYSIA AND THE DOMINICAN REPUBLIC.

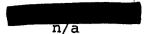
MRTA CALLED THE RELEASE OF THE 225 HOSTAGES "A CHRISTMAS GESTURE," BUT THERE REMAINS AN OUTSIDE CHANCE THAT THE MRTA MAY CONSIDER SOME RELEASES RIGHT BEFORE OR ON CHRISTMAS DAY TO CONTINUE TO TRY TO DEMONSTRATE THAT THE ORGANIZATION IS "REASONABLE." NEVERTHELESS, BESIDES SOME POSSIBLE MINIMAL RELEASES ON THE MARGINS, WE DO BELIEVE THAT MRTA UNDERSTANDS THAT FURTHER SIGNIFICANT UNILATERAL HOSTAGE RELEASES WILL ONLY UNDERMINE ITS BARGAINING POSITION.

FUJIMORI DIGGING IN EVEN MORE



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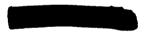
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8. IF THE MRTA EXPECTED TO GENERATE PRESSURE ON THE GOP TO NEGOTIATE BY RELEASING A LARGE NUMBER OF HOSTAGES OVER THE LAST SIX DAYS, IT HAS ACHIEVED THE OPPOSITE. FROM THE AMBASSADOR'S DISCUSSIONS WITH FUJIMORI AS THEY WAITED LAST NIGHT TO GREET THE LIBERATED HOSTAGES, IT IS CLEAR THAT THE PERUVIAN PRESIDENT FEELS THE EFFECTIVENESS OF HIS TACTICS HAS BEEN VALIDATED. THE GOP HAS NOT MADE ANY CONCESSIONS (THAT WE ARE AWARE OF) TO THE MRTA, AND

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YET HAS ACHIEVED THE RELEASE OF ABOUT THREE-QUARTERS OF THE
HOSTAGES TAKEN CAPTIVE BY 15-20 MRTA TERRORISTS ON DECEMBER 17.
FUJIMORI REPEATEDLY ATTRIBUTED THIS TO HIS TOUGH STANCE AND
DISCOUNTED THE SERIOUSNESS OF THE MRTA'S THREATS AND THEIR
ORGANIZATION. HE EXPLAINED HE EVEN DISCONNECTED THE PHONE AT THE
PRESIDENCY SO HE WOULD NOT BE SUBJECTED TO THE CALLS FROM FOREIGN
OFFICIALS AND DIPLOMATS WHICH HE EQUATED TO PRESSURE ON HIM TO BE
ACCOMMODATING TO TERRORISTS.

IF MRTA HOLDS THE LINE ON FURTHER RELEASES, AS WE BELIEVE IT WILL, FUJIMORI SHOULD REEXAMINE HIS STRATEGY OF AVOIDING MEANINGFUL TALKS WITH THE MRTA. WE DO NOT BELIEVE HE WILL DO SO, HOWEVER, UNTIL MUCH MORE TIME HAS ELAPSED. WE ALSO EXPECT HE WILL TAKE A HARD SECOND LOOK AT CONTINGENCY RESCUE PLANS, PARTICULARLY NOW THAT FEWER LIVES ARE AT STAKE. THE GOP WILL CONTINUE TO MANIPULATE THE SUPPLY OF ELECTRICITY, FOOD, WATER AND COMMUNICATIONS AS A WAY TO PRESSURE THE TERRORISTS.

ICRC MICHEL MINNIG'S ROLE IS ESSENTIAL



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INFO		ACDA-05 CCO-00 SRPP-00 IMMC-01	DS-00	COME-00 EAP-01	CTME-00 EB-00	ARA-01 OASY-00 EUR-01	DOEE-00 OIGO-01
	T. WWE - OA	TIMMC-OT	IEDE-00	INK-00	INSE-00	IO-00	L-02

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MCO-01 ADS-00 M-00 OIS-01 PA-00 ADS-00 NEA-01 NRCE-00 NSAE-00 OCS-03 OIC-02 PM-00 PRS-00 P-00 SSO-00 TRSE-00 USIE-00 USSS-00 ASDS-01 PMB-00 SS-00 DRL-09 G-00

O 232137Z DEC 96 FM AMEMBASSY LIMA TO JCS WASHINGTON DC IMMEDIATE DEAHOS WASHDC IMMEDIATE CIA WASHINGTON DC IMMEDIATE DOJ WASHDC IMMEDIATE FBI WASHINGTON DC IMMEDIATE DIA WASHDC IMMEDIATE SECSTATE WASHDC IMMEDIATE 5008 COMJSOC FT BRAGG NC PRIORITY AMEMBASSY VIENNA PRIORITY AMEMBASSY BUCHAREST PRIORITY AMEMBASSY LONDON PRIORITY AMEMBASSY CAIRO PRIORITY.

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AMEMBASSY BRUSSELS PRIORITY

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UNCLASSIFIED

DSCC-00

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AMEMBASSY PARIS PRIORITY

AMEMBASSY MADRID PRIORITY

LIMA

USCINCSO QUARRY HEIGHTS PM//J3/J5/IMMEDIATE

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n/a

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ICRC CHIEF DELEGATE TO PERU MICHEL MINNIG CONTINUES TO DO 10. AN OUTSTANDING JOB OF FACILITATING THE RELEASE OF HOSTAGES. RELEASE OF 225 HOSTAGES SEEMS TO INDICATE THAT EITHER HE IS PLAYING A BIGGER ROLE THAN HE WANTS TO LET ON, OR HE IS ACTING AS A CONDUIT FOR CONSIDERABLY MORE COMMUNICATION BETWEEN THE GOP AND MRTA THAN HE HAS REVEALED SO FAR (REFTEL). WITH THE MRTA CONSOLIDATING ITS BARGAINING POSITION, AND WITH THE GOP AND MRTA APPARENTLY STILL POLES APART, MINNIG WILL EITHER HAVE TO STEP UP HIS MEDIATING ROLE

PAGE 03 10928 03 OF 03 LIMA 232139Z OR CONVINCE THE GOP AND MRTA TO AGREE TO THE INTRODUCTION OF A THIRD PARTY MEDIATOR WHO CAN ENGAGE MORE ACTIVELY ON SUBSTANCE.

JETT

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